



NEWS FROM OUR INDUSTRY PARTNERS

Arjo Canada

At Arjo, we believe that empowering movement within health-care environments is essential to quality care. Our products and solutions are designed to promote a safe and dignified experience through patient handling, medical beds, personal hygiene, disinfection, diagnostics and the prevention of pressure injuries and venous thromboembolism.



We understand that your health-care organization is dynamic, constantly evolving and responding to its surrounding environment. Patients and patient needs fluctuate as seasons change, making your flexibility in answering challenges even more important. Predicting when you will need more sophisticated systems and which patients will need them isn't easy. Arjo rental solutions are customizable to fit the demands of your health-care environment, now offering a range of products and solutions that includes therapeutic support surfaces, bariatric room solutions, ICU early mobility, dementia care, safe patient handling and specialized seating.

Learn more about our rental solutions here:
<https://ca.arjo.com/l/918753/2024-10-03/xgm62>

Aroa Biosurgery Ltd.

AROA™ is a New Zealand based soft-tissue regeneration company. Our AROA ECM™ technology has been used in over 6 million applications globally. The mission of AROA is to 'unlock regenerative healing for everybody' by developing advanced regenerative medicine technologies for patients suffering from acute and chronic wounds.

Endoform™ Natural Restorative Bioscaffold is a unique extracellular matrix (ECM) for the treatment of acute and chronic wounds. Endoform™

supports all phases of wound healing and is appropriate for use from day one to restore protease balance and advance healing to the proliferative phase.

Endoform™ Antimicrobial Restorative Bioscaffold contains 0.3% ionic silver, appropriate for use in wound treatment where there is an elevated risk of infection.



Unlocking regenerative healing for everybody

Endoform™ is fully integrated into the body's own tissue and is perfectly suitable for use with Negative Pressure Wounds Therapy (NPWT) to expedite wound healing.

Link: <https://aroa.com/about-aroa/>

Biocomposites

At Biocomposites, we are distinct in that our team of specialists is singularly focused on the development of innovative calcium compounds for surgical use. Our innovative products are at the forefront of calcium technology and range from bone grafts to matrices that can be used in the presence of infection. We are proud to be driving improved outcomes across a wide range of clinical applications, in musculoskeletal infection, trauma, spine and sports injuries, for surgeons and patients alike.



Link: <https://biocomposites.com/us/>

Biomiq Inc.

Biomiq is a Canadian owned and operated company offering a comprehensive suite of advanced solutions to health-care professionals designed to meet the toughest wound care challenges and

maximize patient care.

At Biomiq, we're redefining what's possible in wound care. Our line of PureCleanse™ wound cleansers harnesses pure, stable hypochlorous acid (HOCl) to deliver safe, effective wound cleansing that preserves healthy tissue and accelerates healing. With innovative, proprietary delivery systems tailored for a variety of clinical settings, PureCleanse™ is built to empower

BIOMIQ physicians and clinicians with the tools they

need for better patient outcomes.

But we don't stop there. Biomiq also offers JetOx™ technology for jet lavage wound therapy and Suturegard HEMIGARD© ASRD for surgical wound management, reducing wound dehiscence.

Products available through national GPO contracts, via Biomiq or your preferred Canadian distribution partner. Visit www.Biomiq.health/WoundCare to learn more.

Link: www.Biomiq.health/WoundCare

Classic Health

Classic Health, a second-generation, family-owned company, has been dedicated to providing top-quality medical supplies for over 30 years. Founded by Murray Ellis, Classic Health has grown under the leadership of his children, Denise and Graham Ellis, who continue to honour their father's commitment to exceptional health-care solutions.

Our flagship product, Classic Pads, was specifically designed to address the needs of the wound care market. With an emphasis on superior absorption, durability, and comfort, these secondary absorbent pads provide patients with reliable



Classic Health
Partnering For a Better Tomorrow

and effective care during the healing process.

Classic Pads have been trusted by health-care professionals for their quality and performance, supporting wound healing while maintaining

patient comfort.

As we continue to innovate and expand our product lines, Classic Health remains focused on improving health-care outcomes through advanced wound care solutions. Our goal is to provide medical professionals with the tools they need to deliver the best possible care to their patients, while also ensuring affordability and accessibility.

Visit www.classichealth.com to learn more about our products, including Classic Pads, and how we can help you enhance your wound care treatments.

Link: www.classichealth.com

Coloplast

We work to make life easier for people with wound and skin care needs – and for the health-care professionals who treat them. For more than 40 years, we've been solving wound and skin care challenges. Our wound care products support all stages of the healing process and offer advanced capabilities in managing exudate. Our business includes Ostomy Care, Continence Care, Wound and Skin Care, Interventional Urology and Voice and Respiratory Care.



Link: [Biatain Silicone: Foam Dressings for the treatment of wounds \(coloplast.ca\)](http://BiatainSilicone: Foam Dressings for the treatment of wounds (coloplast.ca))

Convatec

Convatec is a global medical products and technologies company, focused on solutions for the management of chronic conditions, with leading positions in advanced wound care, ostomy care, continence and critical care, and infusion care. With around 10,000 colleagues, we provide our products and services in over 100 countries, united by a promise to be forever caring. Our products provide a range of benefits, from infection prevention and protection of at-risk skin, to improved patient outcomes and reduced care

costs. <https://www.convatec.ca/>

Convatec est une entreprise mondiale de produits et de technologies, chef de file dans le marché des soins pour stomie, des traitements des plaies, de l'incontinence et des soins aigus ainsi que des dispositifs de perfusion. Les produits de Convatec apportent un éventail d'avantages



et de bienfaits cliniques et économiques, y compris une protection

contre les infections et pour la peau à risque, une amélioration des résultats cliniques et une réduction de l'ensemble des coûts associés aux soins.

<https://www.fr.convatec.ca/>

Link: English: <https://www.convatec.ca/> French: <https://www.fr.convatec.ca/>

Essity

Essity is a leading global hygiene and health company dedicated to improving well-being through innovative and sustainable products, shaping a healthier future for all. We provide high-quality wound and incontinence care, orthopedic and compression products. Our innovative and cost-effective solutions, coupled with our expertise, cutting edge technology, and global coverage, allow for better patient care outcomes. Additionally, our customers and partners value our support through training and educational programs. Essity sells in approximately 150 countries under leading global brands Cutimed®, Hydrofera Blue®, Leukoplast®, JOBST®, Delta-Cast®, Actimove® and TENA®.



Link: <https://medical.essity.ca/home.html>

Gentell

Gentell is the largest vertically-integrated wound care company in the world. We provide efficient, affordable, patient-specific wound treatments to patients in nursing homes, hospices, hospitals

and other settings. We employ clinical specialists throughout the United States and Canada to assist with treatment recommendations and provide education about the



proper utilization of wound care products. With production facilities in the United States, Canada and China, we are one of North America's largest manufacturers of wound care supplies.

Link: www.gentell.com

Integra Lifesciences

Integra LifeSciences, a global leader in medical technology, is dedicated to limiting uncertainty for clinicians so they can concentrate on providing the best patient care. Integra offers innovative solutions in advanced wound care, regenerative technologies, neurosurgery and surgical instruments, saving and sustaining lives around the world.

For 35 years, Integra has made an impact in multiple disciplines spanning regenerative tissue technologies such as IDRT, to treatments and care of brain tumors, hydrocephalus, and other neurological conditions. And this legacy of improving the most intricate medical procedures lives on today.



Integra is focused on research and innovation for the management of acute and chronic wounds and burns. We provide a comprehensive suite of evidence-based products designed to support the patients' natural restorative healing process and the clinicians' goals of healing wounds efficiently and effectively at every stage of the wound healing process. We strive to provide quality solutions to achieve the highest level of customer satisfaction.

Integra's Advanced Wound Care portfolio includes **MediHoney**® Antibacterial Dressings, the global leading medical-grade honey-based product for the management of acute and chronic

wounds and burns and **TCC-EZ**® Total Contact Cast System, a prefabricated and easy-to-use system designed to provide a protective wound healing environment for diabetic foot ulcers that supports patient offloading compliance.

Integra also offers a line of disposable scalpels and curettes for wound debridement under the **Miltex**® brand – a name synonymous with quality instruments.

To learn more about Integra's Advanced Wound Care Solutions, visit us at www.integralife.com or email us at [IntegraCanada RSVP](mailto:IntegraCanada@RSVP.com).

Link: <https://products.integralife.com/out-patient-clinic-private-office/category/wound-reconstruction-care-outpatient-clinic-private-office>

Kane Biotech Inc.

Kane Biotech (TSXV: KNE) is a Canadian publicly traded home-grown Manitoba company leading the advancement of technologies and products that break up biofilms and destroy bacteria, mainly focused on chronic wound care, such as diabetic foot ulcers, burns, venous and pressure ulcers.

Biofilm impaired healing is the largest unresolved problem in chronic non-healing wounds. As a well-established R&D company, based in the Smartpark Innovation Hub at

KANE BIOTECH the University of Manitoba, we are proudly setting new standard in biofilm treatment with our patented Coactiv+™. With our disruptive innovative technology, we are THE biofilm company who thrive efficacy, ease of use and accessibility for our products.

Kane has two leading products: **revyve**™ Antimicrobial Wound Gel which is now commercialized. It is US FDA 510(k) cleared and reimbursed under Medicare and Medicaid, for which we are starting to receive revenue globally. Kane has distribution partners in the United States, Columbia, Panama, Costa Rica, Qatar and United Arab Emirates with new agreements currently being drafted for South Africa, Australia, Malaysia, and Kuwait.

DispersinB® Wound Gel is to begin the first of two clinical trials. The development of this product is currently being funded by the US Department of Defense (US DoD).

Kane has recently obtained ISO13485:2016/ MDSAP (Medical Device Single Audit Program) certification, required by Health Canada's regulatory process and we anticipate approval of **revyve**™ Antimicrobial Wound Gel in Canada in the near future.

Link: <https://kanebiotech.com/>

L&R Canada

L&R (Lohmann & Rauscher) is a leading international developer, manufacturer, and distributor of medical devices and health-care solutions of the highest quality. We have a broad portfolio of more than 60,000 products and services in the area of wound management and compression therapy, including trusted brands like **Debrisoft**®, **Vliwasorb**®, **ReadyWrap**®, **TributeNight**™ and others.

Debrisoft® is a patented wound cleansing technology which rapidly lifts, binds and removes 90-99% of slough, biofilm and bacterial load with visible results in just 2-4 minutes, all while being virtually painless for the patient.



People.Health.Care.

ReadyWrap® is an adjustable gradient compression wrap whose low-stretch straps deliver effective compression therapy with high working and low resting pressure. **ReadyWrap** offers a unique colour-coded visual guide for application and alternating strapping system to support one-handed donning as needed.

We are passionate about supporting people and their health care — they have been the heart of everything we do for more than 170 years.

Link: www.lohmann-rauscher.ca

Leika Medical Equipment

With 35 years of experience, Leika Medical Equipment is committed to supporting health-care professionals by providing reliable, high-quality products. Our dedication to being by your side is reflected in the trust we establish with every member of the health-care community, from doctors to occupational, nurses and NSWOCs.

We take pride in being a reference in the field of wound care, consistently offering top-tier solutions that adhere to best practices in patient care.

Leika stands out due to its unwavering commitment to customer service, offering comprehensive guarantees ensuring peace of mind. Our diverse

Leika
Medical Equipments

range of products includes advanced technologies such as Negative Pressure Wound Therapy (NPWT), with differ-

ent pumps options designed to facilitate healing efficiency.

Additionally, Nanogen Aktigel and Aktiv offers advanced healing agents in gel form and as a membrane for quick absorption into the wound, accelerating the healing process. Silgen AG Spray, an innovative and cost-effective method of delivering silver into all wound types, further complements our range.

We also specialize in preventive and curative therapeutic surfaces that promote patient comfort while reducing the risk of pressure injuries. Our specialized technology for curative therapeutic surfaces ensures durability and optimal performance, making our products an essential component in wound care management, whether in hospital or home settings.

At Leika, we remain true to our core values of excellence and customer focus, continually innovating and setting the standard for wound care solutions across Canada.

Link: <https://leika.ca/en/>

MedQuest Medical

Founded in 2007, MedQuest Medical is a Canadian family owned specialty medical device distribution company. MedQuest partners with

leading global brands to provide innovative products



and cost-effective patient care solutions to the Canadian market for our customers and their patients. MedQuest is proud to exclusively partner with DeRoyal Industries, to represent DeRoyal's complete Wound Care portfolio in Canada. DeRoyal offers a comprehensive range of solutions including burns and general wound care, advanced dressings, and negative pressure wound therapy systems. DeRoyal's Multidex® wound dressings are a sterile maltodextrin composition with 1% ascorbic acid that supports an optimal wound healing environment across a variety of wound types. Algidex Ag+® wound dressings feature a unique combination of silver, alginate and maltodextrin designed to support an optimal moist wound environment.

To learn more about DeRoyal's complete Wound Care Solutions visit us at: www.deroyal.com

Link: www.medquestmedical.com / www.deroyal.com

MedTech Solutions Group (Argentum Medical)

Argentum Medical is a leading provider of proprietary products focused on infection prevention and advanced wound care solutions. Argentum's products are used in a wide variety of applications including surgical wounds, burn care, wound care, negative wound pressure therapy, dressings for IVs and catheters and antimicrobial skin and wound cleansers.

Silverlon® Dressings use a proprietary silver-plating technology which results in every strand of the dressing being plated with pure silver. Containing up to 50 to 100 times the silver ion content of silver impregnated dressings, Silverlon® has been recognized by

numerous peer-reviewed and independent researchers as the leading antimicrobial wound care dressing. Silverlon® produces a broad-spectrum antimicrobial effect that rapidly kills microorganisms, eradicating MRSA in as little as 4 hours in the dressing and keeps working for up to 7 days, without the side-effects of other products including microbial resistance, staining, stinging, and prolonging the inflammatory response.

Anasept® Antimicrobial Wound Cleanser, Gel and Irrigation Solution help in the mechanical removal of debris, while delivering a broad-spectrum antimicrobial to the wound site to inhibit bacterial growth.



Anasept formulation is proprietary in both its combination of components and how it is manufactured, resulting in an isotonic formulation whose components synergistically work together to provide multiple mechanisms to kill, eradicate pathogens, and ensure pathogens are unable to reseed or continue to proliferate after the initial kill.

Men's Liberty Acute™, CathGrip® and FreeDerm® are proprietary solutions for urinary management, securement, infection control and skin protection.

Link: <https://www.bravidamedical.com/>

MIMOSA Diagnostics

MIMOSA Diagnostics Inc. is a leading provider of intuitive, equitable and accessible health-care technology. Their flagship all-in-one wound imaging solution, the MIMOSA Pro, streamlines point-of-care tissue health assessments by capturing four key insights at the point-of-care: wound measurement, tissue oxygenation, thermal, and digital images. With a processing time of less than 1 second, the images captured are automatically uploaded to the accompanying HIPAA-compliant web portal where clinicians can monitor patient



progress, make timely clinical decisions, validate the efficacy of chosen treatment modalities and collaborate towards improved patient outcomes.

Link: www.mimosadiagnostics.com

NanoTess

NanoTess is creating new frontiers of opportunity within health care through catalytic innovation, beginning with skin and wound healing. With a vision to end the silent pandemic of complex wounds and improve skin health, NanoTess is on a mission to provide leading edge technology to improve patient



outcomes, address the needs of both patients and health-care providers and reduce health-care costs. Their flagship technology, NanoSALV Catalytic, revealed excellent results across a diverse, real-world patient population, showcasing that this technology improved wound healing by 57.6%, reduced wound care costs by ~46%, and improved mental health and quality of life for patients and their families in comparison to currently available best-in-class technologies. To date, NanoSALV Catalytic has helped thousands of Canadians heal.

Link: www.nanotess.com

Quart Medical Inc.

EdemaWear - A novel approach to compression [Quart Medical]

Compression is a recognized cornerstone of management of the venous system, after vascular assessment for healability. EdemaWear is a novel approach that delivers compression under a series of longitudinal ridges running parallel to the limb. In contrast to conventional circumferential compression, longitudinal compression doesn't cause a tourniquet effect that could interfere with limb circulation and lymphatic drainage.

Michael Quart was introduced to EdemaWear by Dr. Gary Sibbald. Both were among the early

architects of what later become Wounds Canada. Quart Medical acts as the exclusive importer for EdemaWear. You can listen to the recent webinar by Dr. Sibbald and Pat Coutts discussing low



compression vascular assessment and a peer reviewed study on EdemaWear in Advances in Skin and Wound Care. **Watch the**

low compression webinar with Dr. Sibbald & Pat Coutts <https://youtu.be/CjXOLhPxlv0>

Indications include:

- Edema from venous hypertension
- Post-op edema
- Lymphedema
- Venous leg ulcers
- Skin tears
- Wherever safer, more comfortable and acceptable compression is required.

Traditional circumferential compression can be hot and uncomfortable for the patient, which may compromise adherence to low compression. EdemaWear provides a cool novel approach using longitudinal compression.

Choosing the correct stockinet size is the most important factor in determining the effectiveness and comfort of EdemaWear. Brochures, a sizing guide and clinical information can be found on the Quart Medical website.

Available through all major Canadian health-care dealer/distributors and for patients through Payless Medical.

Link: https://quartmedical.com/wp-content/uploads/Evaluation_of_Longitudinal_and_Tubular_Compression-Sibbald-et-al-2020-ASWC-distributed-by-WoundPedia-with-permission.pdf

Sigvaris

Sigvaris Group has been committed to helping people feel their best, every day, for nearly 160 years. Our medical compression solutions offer effective and reliable support for vascular and

lymphatic conditions.

We offer your patients a product portfolio crafted with the most advanced technology, quality materials and fashionable designs that cater to a wide range of different needs and indications.

Our premium medical compression socks and stockings are designed to

ensure precise fit and accurate compression for people with diverse lifestyles.

Our ready-to-wear inelastic compression wraps support the active treatment and management of edemas with adjustable ranges of resting compression in an innovative design for superior fit and easy application.

Sigvaris Group is your ideal partner in patient care and wellness for vascular and lymphatic conditions.

Link: www.sigvaris.ca

Smith+Nephew

Smith+Nephew is a portfolio medical technology company focused on the repair, regeneration, and replacement of soft and hard tissue. We exist to restore people's bodies and their self-belief by using technology to take the limits off living.

Alongside our customers we will not settle until we have solved the challenges of preventing and healing wounds, because they hold back too many lives.

Link: www.smith-nephew.com



Westech Health Care Ltd.

Westech Health Care Ltd. is a Canadian company bringing you unique, high quality, innovative health-care products.

Through our core values of integrity, trust, honesty, knowledge and respect, Westech has created a strong presence in the Canadian health-care market. With over 30 years of experience in the



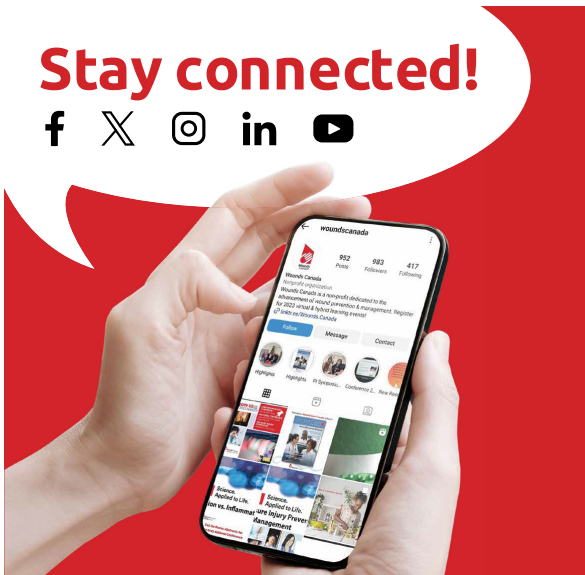
WESTECH
HEALTH CARE LTD.

health-care industry, we are committed to evolving and adapting to Canada's health-care needs, and to providing quality support and service to health-care professionals to assist them in providing the best level of care.

We are very proud to represent high quality products such as Salts Healthcare – Ostomy products, HidraWear- wearable wound care and Seni Incontinence products.

Link: <https://www.westechhealth.com/salts-ostomy-products>

Stay connected!



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YouTube: [@CAWCnet](https://www.youtube.com/channel/UC...)

