



News from Our Industry Partners

3M

3M, with the acquisition of KCI, focuses on providing better care through patient-centred science and helping transform patient outcomes by stewarding skin, reducing the risk of preventable complications and restoring lives. From wound and skin care to solutions for BSI and SSI risk reduction, our team is ready to partner with you to strive toward a world with zero complications.



www.3M.ca/medical

Arjo Canada

At Arjo we believe that empowering movement within health-care environments is essential to quality care. Our products and solutions are designed to promote a safe and dignified experience through patient handling, medical beds, personal hygiene, disinfection, diag-



nostics and the prevention of pressure injuries and venous thromboembolism. With over 6000 people worldwide and 60 years caring for patients and health-care professionals, we are committed to driving healthier outcomes for people facing mobility challenges.

www.arjo.com

AROA™

AROA™ is a soft-tissue regeneration company headquartered in New Zealand. Our range of advanced wound care products has been trusted in more than five million acute and chronic wound procedures across the world! Now available in Canada. Find out more about our affordable proprietary AROA ECM™ technology and how it can benefit you and your patients.



AROA™

www.aroabio.com



Cardinal Health

At Cardinal Health, we apply our expertise to reduce the total cost of health care and to improve the lives of patients. Our scale and experience lead to solutions across the entire continuum of care.

We work closely with you to understand the functionality of your organization and help you identify areas of inefficiencies and cost-saving opportunities.

À Cardinal Health, nous tirons parti de notre expertise pour réduire les coûts totaux des soins de santé et améliorer la vie des patients. Notre envergure et notre expérience nous permettent d'offrir des solutions dans tout le continuum des soins. Nous collaborons de près avec vous pour comprendre comment fonctionne votre organisation, afin de vous aider à déterminer les sources d'inefficacité et les économies à réaliser.

www.cardinalhealth.ca



Essity HMS Canada

Essity is a leading global hygiene and health company dedicated to improving well-being through products and solutions—essentials for everyday life. Essity's sustainable business model creates value for people and nature. Essity sells in approximately 150 countries under leading global brands TENA, JOBST, Leukoplast, Tork and others.

Our global headquarters is in Sweden with Canadian manufacturing in Drummondville, Quebec. We believe that to succeed, a multidisciplinary approach is required to achieve lymphedema management. We are proud to be an integral part of the team and are committed to raising awareness on lymphedema through innovation, our education programs and our partnerships with community associations and health-care providers.

www.essity.com/brands/?country=ca



Hillrom

Hillrom is a global medical technology leader whose 10,000 employees have a single purpose: enhancing outcomes for patients and their caregivers by advancing connected care. Around the world, our innovations touch over seven million patients each day. They help enable earlier diagnosis and treatment, optimize surgical efficiency and accelerate patient recovery while simplifying clinical communication and shifting care closer to home. We make these outcomes possible through connected smart beds, patient lifts, patient assessment and monitoring technologies, caregiver collaboration tools, respiratory care devices, advanced operating room equipment and more, delivering actionable, real-time insights at the point of care.

Learn more at [Advancing Connected Care | Hillrom](#).



Hydrofera

Hydrofera produces a unique line of versatile, non-cytotoxic, antibacterial wound dressings utilizing its proprietary polyvinyl alcohol (PVA) and polyurethane (PU) foam technology. The PVA line has natural negative pressure that facilitates incredible absorption, autolytic debridement, disruption of biofilm and flattening of rolled wound edges. From onset to outcome, the Hydrofera Blue® suite of wound dressings powerfully tackles any type of chronic or non-healing wound while shortening healing times, lowering treatment costs and delivering better patient outcomes.

Please contact daniel@hydrof.com for samples.



Integra® LifeSciences

Integra® LifeSciences is committed to its goal of delivering the highest quality medical technologies and services. We value excellence and possess an unwavering commitment to our customers and the patients we treat.

Wound dressings facilitate the body's natural healing process and provide an optimal healing environment. The choice of appropriate dressing is influenced by many factors and will vary depending on the type of wound and objective (e.g., necrotic – debride; infected/odorous – reduce bacterial load/eliminate odour; sloughy – remove slough; granulating – promote granulation or epithelialising – maintain moist environment) and level of exudate (dry, light, moderate or heavy). Having a resource available, like the MEDIHONEY® Application Guide, can help make the decision easier. To request a copy, please contact your local Integra® representative or email us at IntegraCanadaRSVP@integralife.com.

To learn more about Integra's Advanced Wound Care Solutions, please visit us at www.integralife.com.



Medline Canada – Together Improving Lives

Medline is a leading global manufacturer and distributor of high-quality medical products and services to the health-care industry. Our expertise in health-care solutions throughout the continuum of care, coupled with the scale and agility of our supply chain, allows us to partner with our customers to enhance patient care, improve clinical outcomes, drive effective cost management and provide fast access to quality products. In Canada, Medline is deeply committed to the health and wellbeing of our customers, employees, partners



and community—standing for a higher purpose of Together Improving Lives. With 550+ employees, including 125 dedicated sales and clinical professionals, and nine distribution centres located across Canada, we are a trusted partner in delivering the health-care needs of Canadians from coast to coast.

For more information, visit www.medline.com.

Mölnlycke

World-Leading Medical Solutions Company with a Swedish Heritage

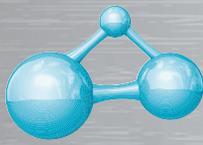
Around the world, health-care systems and professionals are under pressure to deliver better care to more people and at a better value. They need innovative solutions they can trust. That's where we come in. We're here to advance performance in health care. So, we're always on the lookout for new ways to improve. Our focus is providing effective solutions and offering better value for money.



We have one purpose: to advance performance in health care across the world so that health-care professionals have what they need to achieve the best clinical, patient and financial outcomes. But different health-care professionals have different needs. So, we start by listening and making sure we understand them. Then, we create solutions that are right for them and for their patients, and that are supported by evidence. We contribute to advancing performance in other ways, too, by sharing knowledge about our specialist clinical areas and by helping shape health-care policies and protocols to raise standards of care worldwide.

We have a strong commitment to health-care professionals, and we're proving it every day. Although we're a global company, our headquarters are still in Gothenburg—just a short distance from the town of Mölnlycke (pronounced 'Mon-licka'). The is the place where the company was founded in 1849 and the origin of the Mölnlycke name.

Visit us at: www.molnlycke.ca/education



ANACAPA[®]
T E C H N O L O G I E S

Is proud to announce the  **MOHAWK MEDBUY**
CONTRACT AWARD #C11253
EFFECTIVE AUGUST 1, 2021 JULY 31, 2023

anasept[®] GEL

Anasept[®] Antimicrobial Skin and Wound Gel:

Anasept Gel is a clear, amorphous, isotonic hydrogel that helps maintain moist wound environment that is conducive to healing by either absorbing wound exudate or donating moisture, while delivering 0.057% broad spectrum antimicrobial sodium hypochlorite. Anasept Gel inhibits the growth of bacteria such as *Acinetobacter baumannii*, *Clostridium difficile*, *Escherichia coli*, *Proteus mirabilis*, *Pseudomonas aeruginosa*, *Serratia marcescens*, *Staphylococcus aureus*, Carbapenem resistant *E.coli* (CRE), Methicillin Resistant *Staphylococcus aureus* (MRSA), and Vancomycin resistant *Enterococcus faecalis* (VRE) that are commonly found in the wound bed, as well as fungi such as *Aspergillus niger*, *Candida albicans* and *Candida auris*.

INDICATIONS FOR USE:

OTC: Anasept Gel is intended for OTC use for management of skin abrasions, lacerations, minor irritations, cuts, exit sites and intact skin.

Professional Use: Anasept Gel is intended to be used under the supervision of a healthcare professional in the management of wounds such as stage I-IV pressure ulcers, partial and full thickness wounds, diabetic foot and leg ulcers, post surgical wounds, first and second degree burns, grafted and donor sites.

Anasept[®] Antimicrobial Skin and Wound Gel:

Health Canada License # 97167

469-5015G 1.5 oz. Tube

469-5003G 3 oz. Tube



The  **MOHAWK MEDBUY** contract will be administered and serviced by:



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Perfuse Medtec Inc.

The geko™ device does one thing and just one thing. It significantly increases blood flow, about 60% of that achieved by continuous walking. (Nothing on the market can achieve parity.) As a wound care provider, you can appreciate how the lack of blood flow can be a root cause of wounds. Enhancing blood flow is central to the healing process. By improving blood flow, edema is managed, pain is often mitigated and even the toughest of wounds begin healing.

Perfuse Medtec is the exclusive Canadian distributor of the geko™ device. This 10 g, self-contained, wearable adheres to the side of the leg to activate the lower-leg muscle pumps. Pain-free stimulation of the common peroneal nerve is the simple mechanism behind the performance.

info@perfusemedtec.com
www.gekodevices.com



Smith+Nephew

Smith+Nephew exists to restore people's bodies and their self-belief by using technology to take the limits off living. We are dedicated to helping reduce the human and economic consequence of wounds, helping you get CLOSER TO ZERO: Zero pressure ulcer incidence, zero delay in wound healing, zero venous ulcer recurrence, zero diabetic amputations, and zero waste of health-care resources. The only target worth aiming for . . . We'll help you get closer.

www.youtube.com/channel/UCJzOaUc1G9JxqpZBIKAarsw/featured



Stryker

We offer innovative products and services in orthopedics, medical and surgical, and neurotechnology and spine to help improve patient and hospital outcomes.

Our Canadian division was incorporated in 1990 and provides products and services to add value to the efforts of medical professionals and aid in the delivery of quality health care to Canadians.

We have an energetic and committed team of employees who support customers across the country and a nation-wide network of clinically focused sales professionals dedicated to serving surgical specialists and a wide range of patient care providers. Our Canadian office is headquartered in Waterdown, Ontario.

www.stryker.com/us/en/search.html?q=Sage



Urgo Medical North America

'Better healing'—and living unhindered by wounds—is within reach for patients. Urgo Medical North America empowers and equips clinicians to make a difference in their patients' lives by providing innovative, proven wound care solutions that minimize the pain and burden of wounds, help more patients heal and close their wounds sooner. After establishing UrgoTul Ag as a first-class dressing for infected wounds, Urgo is now bringing two unique technologies to the Canadian market: Vashe Wound Solution to cleanse all your wounds and the interactive dressing UrgoStart Plus to reduce the burden of chronic wounds (diabetic foot ulcers, leg ulcers and pressure injuries).

<http://urgomedical.us/vashe>

